

Exam Code: C_TS462_2023

Exam Name | SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales

Total No. of Questions: 60

Passing Percentage: 63%

Exam Duration: 120 Minutes.







Question 1

Which of the following is a characteristic of decision table processing as used in SAP S/4HANA output management?

- A. Every table row is processed in sequence. In each row, every condition column cell is processed from right to left.
- It is possible to maintain one condition column cell with multiple result column cells for each table row.
- Every condition column is processed in sequence. In each condition column, every row is processed from top to bottom.
- It is possible to evaluate the content of condition column cells by using comparison operators or value ranges.

Answer C

Question 2

Which channels are supported by SAP S/4HANA output management? Note: There are 3 correct answers to this question.

- A. **ALE**
- В. Fax
- C. E-mail
- D. **XML**
- E. Print

Answer B C E

Question 3

Texts are copied from a sold-to party to a sales order. Any later change to the sold-to party texts should not be visible in this order. Which object controls this behavior?

- A. Text determination procedure
- B. Access sequence
- C. Text procedure assignment
- Text ID

Answer A





Question 4

Which of the following settings are required to be able to deliver a product? Note: There are 2 correct answers to this question.

- You need to set the Schedule Lines Allowed indicator in the item category.
- В. You need to set up the item category as relevant for delivery-related billing.
- C. You need to set up copying control in Logistics Execution System for the item category.
 - D. You need to set the Item Relevant for Delivery indicator in the item category.

Answer A C

Question 5

When an outbound delivery is created for a sales order, from which object does the system determine the default delivery type to be used?

- A. Sales order item category
- B. Shipping point
- C. **Shipping conditions**
- D. Sales order type

Answer D



